

Information on how to become an Associated Shareholder

This factsheet provides a high-level outline of the application process for becoming an Associated Shareholder and what you will need in preparation for completing the form. For information on the rules and an easy way to figure out if you're eligible to become an Associated Shareholder, check out our online guide at fonterra.com/flexibleshareholding.

Who can apply?

- You can apply if you are a Sharemilker or Contract Milker on a Farm where there is a shareholder supplying milk to Fonterra;
- You have a sharemilking agreement, contract milking agreement or similar document with this Supplying Shareholder; and
- Fonterra pays you directly for milk supplied from the Supplying Shareholder.

Or

- You're a lessor of a farm where there is a shareholder supplying milk to us;
- You have a lease agreement or similar document with this Supplying Shareholder; and
- The lease includes the location of the farm's Milking Platform.

Note: a sharemilker who owns or provides all of the dairy herd on the farm can also apply to become a secondary shareholder. Go to the fonterra.com/flexibleshareholding for more information.

How it works

Minimum shareholding	No minimum shareholding requirement
Maximum shareholding	1 x Share Standard (3 season average) in total for all Associated Shareholders on the farm
Voting	Shares don't have an entitlement to vote
Sharing down after ending	Three-year reduction period
Notice to end requirements	You'll need to give notice when you no longer are eligible to become an Associated Shareholder

How to apply

Applications are made online and may take up to a week to process.



Application Forms
nzfarmsource.co.nz/shareholdingforms

Setting up Fonterra Trading Account



Trading Options and Tools
nzfarmsource.co.nz/trading

For more information

You can visit our website at Fonterra.com/flexibleshareholding or scan the QR code below to go to the page you need.



Flexible Shareholding



Copy of the rules

What you need before you apply?

Information required	Details	Tick
To confirm your eligibility	• A PDF formatted copy of your current agreement with supplying shareholder, eg. sharemilking agreement, contract milking agreement or lease agreement.	<input type="checkbox"/>
	• Be paid directly by Fonterra as a sharemilker or contract milker (you don't need to provide us with any information for this as we will have this).	<input type="checkbox"/>

Customer Due Diligence (CDD) Requirement:

We are required to complete Customer Due Diligence (CDD) on all shareholders, any beneficial owners of our shareholders, and any persons acting on behalf of our shareholders. As part of the CDD, you will need to provide information about yourself including:

- proof of your identity (such as a NZ Driver's License or Passport)
- full names, date of birth, address, email, mobile and country of birth of all the individuals associated with you (your entity)
- if you are a trust, a copy of your trust deed and any amendments
- if you are a partnership, a copy of your partnership agreement if you have one

Each individual associated with you will be sent a text after you submit your application with a link to a secure website (Green ID) to verify their identity – you should let them know in advance to expect this text. The text is only valid for 5 days.

Information required	Details	Tick
CDD requirement: Individuals, sole traders or partnership, company, or trust	• NZBN Number.	<input type="checkbox"/>
	• If you have a New Zealand Business Number and provide this to us in the application, we might be able to retrieve the names of the individuals associated with you, making the process a bit easier.	<input type="checkbox"/>
	• GST number and bank account details for your entity	<input type="checkbox"/>
	• Individual/partners/directors/trustees/beneficiaries details: Full Name, Date of birth, mobile number, and residential address for each.	<input type="checkbox"/>
	• AML pdf supplementary form (link to form is on the online form)	<input type="checkbox"/>
Additional info:		
• Partnership	• A copy of your partnership agreement	<input type="checkbox"/>
• Trust	• A copy of your trust deed	<input type="checkbox"/>

What should I expect after I have applied?

<p>1.</p> <p>Apply and submit an application.</p>	<p>2.</p> <p>Application is received by Fonterra and reviewed. If more information is needed, someone will be in touch with you within 48 hours.</p>	<p>3.</p> <p>You will then receive an email to complete the process and e-sign the application via DocuSign.</p>
<p>4.</p> <p>Once all signatures are received, you and any related individuals to the application will receive a SMS message to complete the CDD verification process. The SMS message link is only valid for 5 days.</p>	<p>5.</p> <p>You will then receive an email confirmation with your CSN number.</p>	<p>6.</p> <p>You will also receive an activation email from Sharesies to set up your Sharesies Fonterra Share Trading Account. Find more info on the different trading options and tools on the Farm Source website.</p>

If you need any support with this application, please contact your Co-operative Services Area Manager or call the Farmer Support Team on **0800 65 65 68**