

# EXISTING FARM PURCHASE CHECK LIST

With any farm purchases, we encourage the new farm owner to make contact with their local Area Manager at the earliest opportunity for help completing all necessary documentation and ensuring the farm is ready to supply milk for your first season.

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## FORMS

The Area Manager will work with the new farm owner to complete the following forms which are required before first milk collection:

- B01 – Application to Supply, Existing Farm
- Anti-Money Laundering and Countering Financing of Terrorism Act 2009 identify verification forms

If you are considering selling a Fonterra supplying farm, you will need to complete an Application to Cease during the Application Period (15 December-28 February)

## SHAREHOLDING REQUIREMENTS

There are a number of options in regards to sharing up that Fonterra offers. You can apply for the new farm to be supplying fully shared up in year one or there are contract options that allow you to share up over time. A Share-up Over Time Application is required for either a 3 Year Transition period or a 6 Year Contract.

We have a range of **financial tools** available over and above our Share-up Over Time contract options. Specific terms and conditions will apply for each of these financial tools.

Area Managers can provide more detailed information as required and can complete the necessary application form with the new farm owners.

## FINANCIAL TOOLS

A Farm Source trading account provides farmers with the opportunity to manage their shareholding (buying or selling shares and/or units) at their convenience, online or over the phone. Farmers who are interested in a trading account are encouraged to set this up at their earliest convenience. Area Managers can assist with the necessary forms.

Other options for purchasing shares include:

- Delegated Compliance Trading – ask the Area Manager for details
- Invest As You Earn – ask the Area Manager for details
- External Share Brokers – through Craigs Investment Partners, First NZ Capital or Forsyth Barr

## MILK COLLECTION

If the new farm owner requires a change in vat size, contact the Regional On-Farm Assets Specialist on 0800 65 65 68 at least three months before milk collection is due to commence.

## COMPLIANCE CHECKS

The Service Specialist will liaise with the new farm owner to conduct a series of compliance checks prior to their first milk collection.

If you are also looking at selling a Fonterra supplying farm please contact your Area Manager to ensure you have considered all the steps required with selling a farm.

These checks include:

- Environmental compliance
- Transport/collection compliance

If you're looking to purchase or sell an existing Fonterra supplying farm, please contact your Area Manager on 0800 65 65 68.