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Fonterra

Kia MRP*
(INCL GST) Kia SRRP
(INCL GST)

Fonterra MRP*
(INCL GST) Fonterra Disc
(%)

Effective from: 28th August 2024 - 30th September 2025

PICANTO GENERATION 2

| | | |
|---------------------------------|----------|--|
| Picanto GT-Line 1.25 Auto Hatch | \$24,090 | |
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STONIC

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|---------------------------------------|----------|----------|
| Stonic SX 1.0 T-GDI Petrol 7DCT | \$28,990 | \$26,990 |
| Stonic LX-T 1.0 T-GDI Petrol 7DCT | \$32,700 | \$29,990 |
| Stonic GT-Line 1.0 T-GDI Petrol 7DCT | \$33,200 | |
| Stonic GT-Line+ 1.0 T-GDI Petrol 7DCT | \$35,200 | |

ALL NEW NIRO

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|----------------------------------|----------|----------|
| Niro HEV Light 1.6 Petrol DCT | \$44,990 | \$41,990 |
| Niro HEV Earth 1.6 Petrol DCT | \$48,490 | \$46,990 |
| Niro HEV Earth+ 1.6 Petrol DCT | \$49,990 | \$48,490 |
| Niro HEV Water 1.6 Petrol DCT | \$55,990 | \$50,990 |
| Niro HEV GT-Line 1.6 Petrol DCT | \$59,990 | \$57,990 |
| Niro PHEV Light 1.6 Petrol DCT | \$55,690 | \$45,690 |
| Niro PHEV Earth 1.6 Petrol DCT | \$57,690 | \$47,690 |
| Niro PHEV GT-Line 1.6 Petrol DCT | \$69,690 | \$59,690 |
| Niro EV Light 64kWh | \$68,990 | \$59,990 |
| Niro EV Water 64kWh | \$75,990 | |

EV5

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|-------------------|----------|--|
| EV5 Light FWD LR | \$67,990 | |
| EV5 Light+ FWD LR | \$70,450 | |
| EV5 Earth FWD LR | \$75,450 | |
| EV5 Earth AWD LR | \$80,450 | |
| EV5 GT-L AWD LR | \$85,450 | |

EV6

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|----------------|----------|----------|
| EV6 Air RWD LR | \$79,990 | \$72,990 |
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SELTOS

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|------------------------------------|----------|----------|
| Seltos LX 2.0 Petrol IVT | \$32,990 | \$29,990 |
| Seltos LX 2.0 Petrol IVT (2-Tone) | \$33,490 | \$30,490 |
| Seltos LX+ 2.0 Petrol IVT | \$35,990 | |
| Seltos LX+ 2.0 Petrol IVT (2-Tone) | \$36,490 | |
| Seltos EX 2.0 Petrol IVT | \$39,850 | |
| Seltos EX 2.0 Petrol IVT (2-Tone) | \$40,350 | |
| Seltos LTD 2.0 Petrol IVT | \$43,850 | |
| Seltos LTD 2.0 Petrol IVT (2-Tone) | \$44,350 | |
| Seltos EX 1.6T Petrol AWD | \$43,850 | |
| Seltos EX 1.6T Petrol AWD (2-Tone) | \$44,350 | |

SPORTAGE

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|-----------------------------------|----------|--|
| Sportage LX Urban 2.0 Petrol 2WD | \$40,290 | |
| Sportage LX+ Urban 2.0 Petrol 2WD | \$42,290 | |
| Sportage Deluxe 1.6T Petrol 2WD | \$48,790 | |
| Sportage X-Line 1.6T Petrol 2WD | \$56,790 | |
| Sportage Deluxe 1.6T Petrol AWD | \$50,290 | |
| Sportage X-Line 1.6T Petrol AWD | \$58,290 | |
| Sportage LX 2.0 Diesel AWD | \$47,290 | |
| Sportage LX+ 2.0 Diesel AWD | \$50,290 | |
| Sportage X-Line 2.0 Diesel AWD | \$63,290 | |

SPORTAGE HYBRID

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|--------------------------------|----------|--|
| Sportage HEV Light 1.6T Petrol | \$53,990 | |
| Sportage HEV Earth 1.6T Petrol | \$55,390 | |

SORENTO (MY24)

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|------------------------------------|----------|--|
| Sorento LX+ AWD 2.2 Diesel DCT | \$62,990 | |
| Sorento EX AWD 2.2 Diesel DCT | \$68,490 | |
| Sorento Deluxe AWD 2.2 Diesel DCT | \$73,490 | |
| Sorento Premium AWD 2.2 Diesel DCT | \$80,990 | |

SORENTO HYBRID /PLUG-IN HYBRID (MY24)

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| Sorento HEV Light Urban 1.6T Petrol | \$64,990 | |
| Sorento HEV Earth AWD 1.6T Petrol | \$71,990 | |
| Sorento HEV Water AWD 1.6T Petrol | \$86,990 | |
| Sorento PHEV Earth AWD 1.6T Petrol | \$82,990 | |
| Sorento PHEV Water AWD 1.6T Petrol | \$94,990 | |

EV9

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|--------------------|-----------|----------|
| EV9 Earth AWD LR | \$115,990 | \$89,990 |
| EV9 GT-Line AWD LR | \$134,990 | \$99,990 |

CARNIVAL MY24 Pricing

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|------------------------------------|----------|--|
| Carnival EX 2.2 Diesel 8AT | \$62,990 | |
| Carnival Deluxe 2.2 Diesel 8AT | \$72,990 | |
| Carnival Premium 2.2 Diesel 8AT | \$78,990 | |
| Carnival HEV Water FWD 1.6T Petrol | \$81,990 | |

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|----------|--------|
| \$21,681 | 10.00% |
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|----------|-------|
| \$26,990 | 6.90% |
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|----------|-------|
| \$29,990 | 8.29% |
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|----------|--------|
| \$28,552 | 14.00% |
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|----------|--------|
| \$30,272 | 14.00% |
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|----------|-------|
| \$41,990 | 6.67% |
|----------|-------|

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|----------|-------|
| \$46,990 | 3.09% |
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|----------|-------|
| \$48,490 | 3.00% |
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|----------|-------|
| \$50,990 | 8.93% |
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| \$57,990 | 3.33% |
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|----------|--------|
| \$45,690 | 17.96% |
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| \$47,690 | 17.33% |
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|----------|--------|
| \$59,690 | 14.35% |
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|----------|--------|
| \$59,990 | 13.05% |
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|----------|-------|
| \$69,911 | 8.00% |
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|----------|----|
| \$66,630 | 2% |
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| \$69,041 | 2% |
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| \$73,187 | 3% |
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| \$78,037 | 3% |
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| \$82,887 | 3% |
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| \$72,990 | 8.75% |
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|----------|--------|
| \$28,371 | 14.00% |
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|----------|--------|
| \$28,801 | 14.00% |
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|----------|--------|
| \$30,951 | 14.00% |
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|----------|--------|
| \$31,381 | 14.00% |
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|----------|--------|
| \$34,670 | 13.00% |
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|----------|--------|
| \$35,105 | 13.00% |
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|----------|--------|
| \$38,150 | 13.00% |
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|----------|--------|
| \$38,585 | 13.00% |
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|----------|--------|
| \$38,150 | 13.00% |
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| | |
|----------|--------|
| \$38,585 | 13.00% |
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|----------|-------|
| \$39,887 | 1.00% |
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|----------|-------|
| \$41,867 | 1.00% |
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|----------|-------|
| \$48,302 | 1.00% |
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|----------|-------|
| \$56,222 | 1.00% |
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| \$49,787 | 1.00% |
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| \$57,707 | 1.00% |
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|----------|-------|
| \$46,817 | 1.00% |
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|----------|-------|
| \$49,787 | 1.00% |
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|----------|-------|
| \$62,657 | 1.00% |
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|----------|-------|
| \$51,291 | 5.00% |
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|----------|-------|
| \$53,728 | 3.00% |
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|----------|-------|
| \$57,951 | 8.00% |
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|----------|-------|
| \$62,326 | 9.00% |
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|----------|-------|
| \$66,876 | 9.00% |
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|----------|-------|
| \$73,701 | 9.00% |
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| \$61,741 | 5.00% |
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| \$67,671 | 6.00% |
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| \$81,771 | 6.00% |
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|----------|-------|
| \$79,670 | 4.00% |
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| \$91,190 | 4.00% |
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| \$89,990 | 22.42% |
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| \$99,990 | 25.93% |
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|-------------|--------|
| \$56,691.00 | 10.00% |
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| \$66,420.90 | 9.00% |
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| \$71,880.90 | 9.00% |
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| \$74,610.90 | 9.00% |
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This document is intended solely for internal use only. Kia New Zealand Limited, reserves the right to change price or specifications without prior notice. Please check with your local Kia dealer. Any maximum retail price or conditions of sale set out or indicated herein are suggested only. Prices are current as of 23rd August 2024. Maximum Retail Price includes Kia's extended 5 year (for ICE & EV Models) or 7 year (for HEV & PHEV Models) or up to 150,000km (whichever is reached first) warranty programme which only applies to being serviced at a Kia dealer, otherwise standard 3 year or up to 100,000km (whichever is reached first) warranty programme applies. Maximum Retail Price also includes 5 year/ unlimited km 24 hour roadside assistance and a 1,500km free service check. All other on road costs are additional. Identification of either, Drivers Licence, Passport or 18 plus card must be provided with proof of being an Fonterra member when applying for Fonterra Pricing. Pricing provided today (28/08/2024) is for the purpose of Fonterra & approved partners only. *Maximum Retail Price **\$500 Surcharge for 2-Tone Colours ***\$1,450 Surcharge for Moonscape colour EV6

| ORC Breakdown (Incl GST) | Petrol ICE/HEV | Petrol PHEV | Electric (EV) | Diesel |
|--------------------------|-------------------|-------------------|-------------------|-------------------|
| Initial Registration | \$321.57 | \$321.57 | \$298.57 | \$391.22 |
| WOF | \$67.00 | \$67.00 | \$67.00 | \$67.00 |
| Wheel Alignment | \$78.99 | \$78.99 | \$78.99 | \$78.99 |
| Fuel | \$186.99 | \$186.99 | - | \$142.83 |
| Groom (2.5hr) | \$172.50 | \$172.50 | \$172.50 | \$172.50 |
| PDI (3.5hr@130) | \$523.25 | \$523.25 | \$523.25 | \$523.25 |
| RUC's (Minimum 1,000km) | - | \$38.00 | \$76.00 | \$76.00 |
| Tyre Stewardship Fee | \$38.24 | \$38.24 | \$38.24 | \$38.24 |
| Entry Certification Fee | \$37.29 | \$37.29 | \$37.29 | \$37.29 |
| Boarder Inspection | \$9.35 | \$9.35 | \$9.35 | \$9.35 |
| TOTAL ORC's | \$1,435.19 | \$1,473.18 | \$1,301.20 | \$1,536.68 |